



January 10, 2012

Plaza Owner
Plaza Condominium
9800 Coastal Highway
Ocean City, Maryland 21842

Dear Plaza Owner:

Enclosed you will find your new packet for DirecTV. During our Annual Meeting in October, we voted to contract with DirecTV to upgrade our TV system to a 100% digital system at the Plaza. The contract provides the Plaza the DirecTV product at upwards of 50% off standard retail pricing. This new upgrade will allow us to have High Definition Television and provide each owner individual choice of programming including all of DirecTV's channels, packages and specialty programming.

Our new DirecTV system will have the DirecTV Choice Package by default, which includes over 160 channels including America's top cable networks (I.e. CNN, ESPN, FOX News, TNT, USA, etc.), digital music channels, and local broadcast networks. For those that choose HD service, the DirecTV Choice package includes over 50 channels in HD. To see all of the networks included in the DirecTV Choice Package, please review the enclosed package.

However, you must take action to ensure you receive DirecTV after April 1, 2012. You must contact Annemarie Woifsheimer or Joe Groves in the Plaza Office at 410-723-3300 to discuss your DirecTV options. Because the system is 100% digital, each TV requires a DirecTV digital receiver. Each Owner will receive one primary receiver for their first TV as part of the contract with DirecTV at no cost. This first receiver is an HD DVR Receiver, which will work with HD and non-HD TV's. You must inform us of how many & types of receivers you want in your Unit. You will need a receiver for each additional TV. For each additional receiver, DIRECTV charges \$6.00 per month for the service. This fee will be billed directly to the Owner.

If you do not contact the Office you will receive only one receiver. You must contact us before January 30, 2012. Please do not hesitate to call us with any questions. We look forward to improving your television experience and increasing property & rental values through the best TV Package in Ocean City.

Sincerely,

Joseph A. Groves
General Manager